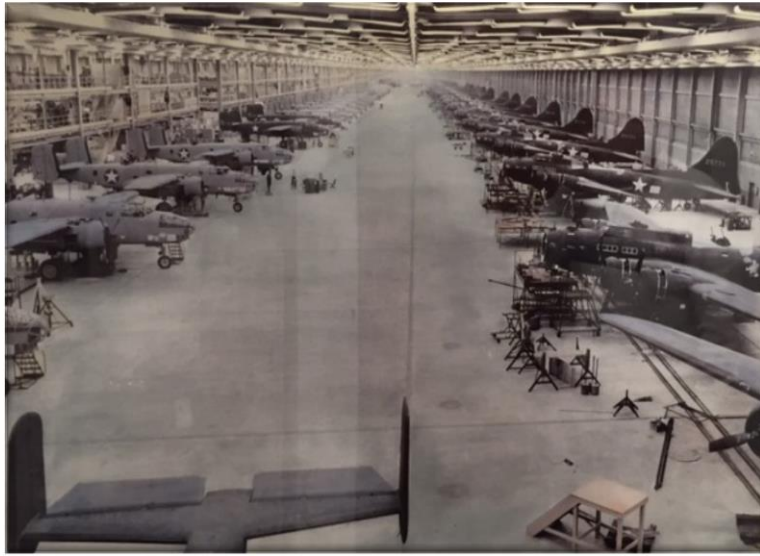


IC BUS. DRIVING OUR FUTURE.™



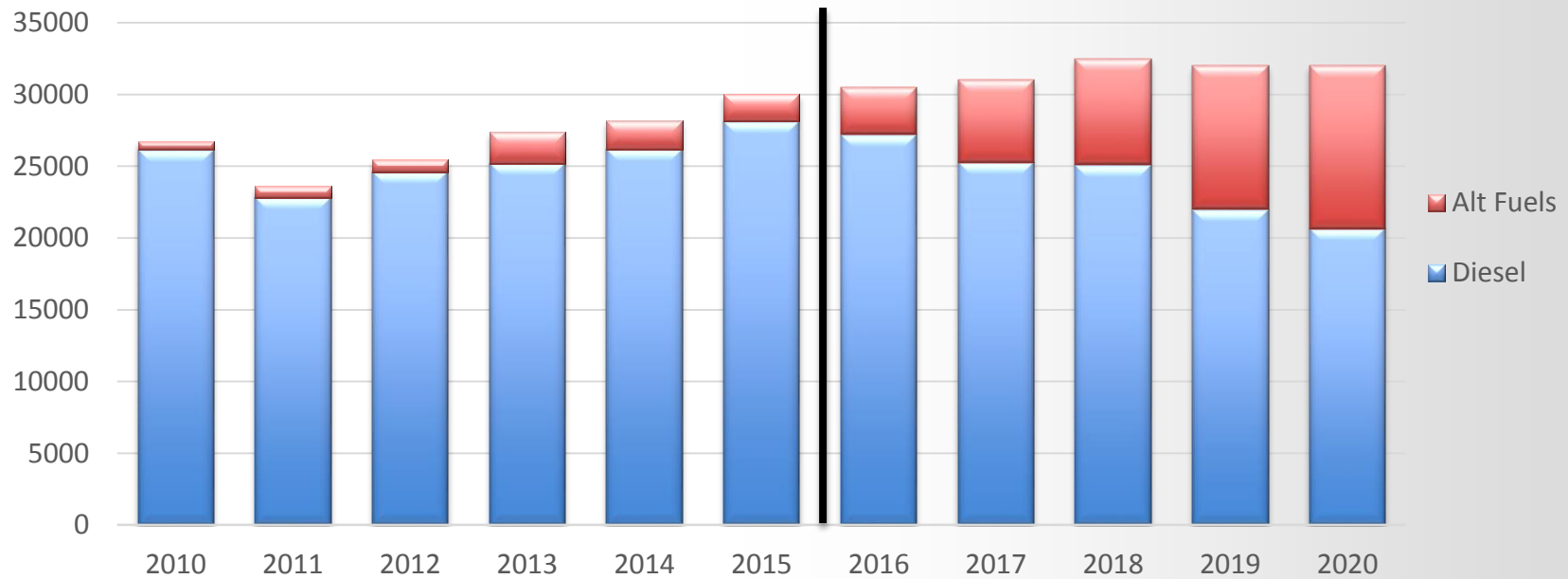
VAPT – JUNE 2016
TRISH REED
GM/VP
IC BUS

Our History



- **IC Bus** is the school bus division of Navistar, based in Lisle, IL
- **Navistar** is a Fortune 500 company with over 100 years of vehicle and transportation experience
- **IC Bus** started making school bus chassis in 1922, and began selling complete buses in 2001.
- **15 million** kids ride to school each day on our product – more than any other bus manufacturer

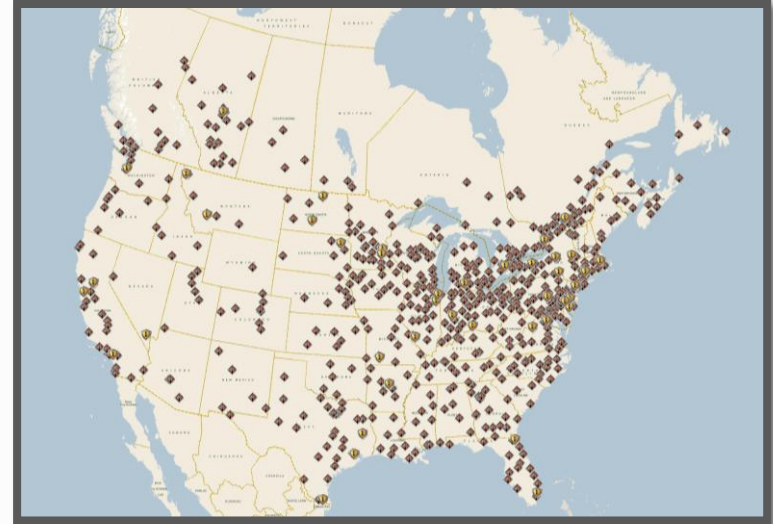
Type C & D Polk Registrations 2010-2015 Type C & D Industry Forecast 2016-2020



- Market is stabilizing
- Increase in alternative fuels
 - Propane
 - CNG
 - Gasoline

Experience

- Committed leadership team
- Dealer Network
 - 1,000+ service locations
 - 9,000+ technicians
 - 225 body shops
 - 24/7 emergency breakdown service
- Industry's most robust parts and distribution network
- Service Supremacy
 - Culture of on time, every time
 - Diamond Edge certification



The Next Stop



We have begun a journey to define the future of the bus industry over the next ten years!

Experience

**Products &
Innovation**

**Shaping the
Industry**

In today's world, technology has accelerated the pace of change. That's why IC Bus is launching an initiative to imagine the demands of the future. We're leading the charge and inviting the brightest minds of our industry to join us. We believe that together, with the thinkers of today and the innovators of tomorrow, we can move our industry forward to prepare for the road ahead.

It's an initiative we're calling **THE NEXT STOP**. Because with each milestone, we'll continue looking forward, leading the way with smarter solutions for an evolving world.

Get on board at icbus.com/thenextstop

Quality, Products, & Innovation



- Quality Improvements
- Technology Leadership
 - Connectivity (OCC)
 - Over the Air Programming (OTA)
- Customer Choice



Quality Focus

Tulsa Manufacturing Plant:

- Ongoing investments in safety, people, quality, capacity & delivery
 - Completed **\$10M** investment
 - Ongoing **\$7M** additional investment

NEWS | May 18, 2016

IC Bus Investing \$52M in Manufacturing Upgrades, Product Development

and quality, school bus manufacturer IC Bus has made significant investments in manufacturing practices



On Time Deliveries



CEO seeing LEAN & Quality improvements in Tulsa

OnCommand Connection:

- Safety enhancement
- Improves bus uptime
- Reduces total cost of ownership
- Integration – fleet, dealer, IC Bus
- All-makes capabilities – bus & engine
- Utilizes your existing telematics hardware

OCC BENEFITS

- ✓ Bus & student safety
(Preventive Diagnostics)
- ✓ Fleet efficiencies
(Advanced Remote Diagnostics)
- ✓ All makes
- ✓ Customer choice

OTA (Over-the-Air Programming):

- Reliable technology
- Secure, two-way engine communication
- Wirelessly programs engines without a service visit
- Cummins & aftermarket option (NAV engines)



OTA BENEFITS

- ✓ Reduce trips for engine programming
- ✓ Increase fleet efficiency with latest calibrations
- ✓ Health reports and OCC portal without monthly cellular fees

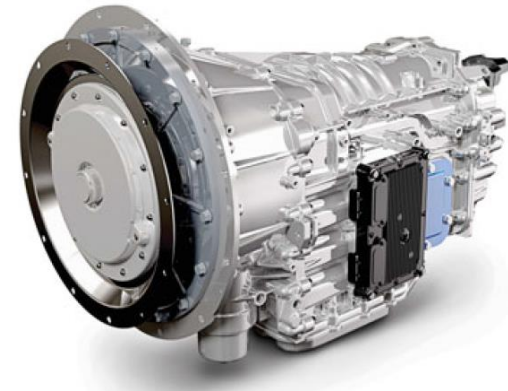
CE Propane

- Purpose built bus
- Consistency
 - Allison transmission
 - Diesel like drive
- Fuel efficiency
- One stop warranty @ IC Dealers



Eaton Procision

- Provides reliable choice
- Features
 - Creep mode
 - Hill helper
 - Tap down shifting
- Backed by IC Dealers & Eaton





- **Addressing Industry Challenges:**
 - Driver shortage
 - After market technology
 - Fuel economy
 - Special needs transportation
 - Institutional knowledge
- **Being an Active Participant & Contributor:**
 - New & innovative products
 - Working together
 - Pushing the envelope
- **IC Bus University:**
 - First bus OE to offer factory training for our customer's technicians
 - Entering ninth year
 - Over 1,700 technicians have completed training

Visit the IC Bus booth at STN and NAPT this year!

We have exciting news to share on:

- Expanded product offerings
- Technology advancements
- Product enhancements
 - Driver assistance



Kids Imagination Contest

- Kids to share their vision on the “bus of the future”
- Live September 2016
- Winners announced at NAPT

Innovation Summit – Early 2017

Thank You!

